

COMMUNITY CAPERS...COLORADO

Seville Townhomes Preview First 50 Families Move In

A preview showing is now underway at Mission Viejo, Colorado, for a neighborhood of luxury townhomes to be marketed under the name Seville.

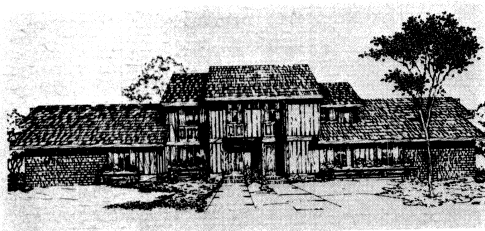
Chuck Carner, sales and marketing manager of the master planned community, said the new townhomes would feature privately-fenced, individual yards and other innovations.

Priced from \$24,300 to \$29,900, the first unit of 73 Seville Townhomes will be offered in two, three and four bedroom models, some with vaulted ceilings and massive wood beams.

Kitchens will feature a full range of modern built-in appliances, including dishwasher, disposal, range and oven. Carpeting is included in the living room, dining area, bedrooms and halls, and each unit has a private garage and carport.

Exterior maintenance and landscaping are covered by a low monthly fee, thus freeing residents to enjoy other activities during their leisure time.

In addition, a \$750,000 private recreation center is now being completed, and membership facilities are available for all Mission Viejo residents.



Mission Viejo Company in Southeast Aurora is now previewing Seville Townhomes priced from \$24,300 to \$29,900.

2 New Aurora Sales Managers

Two new appointments were made within the sales department of Mission Viejo Company in Colorado recently, according to Chuck Carner, general sales and marketing manager.

Mike Dollins will serve as sales manager for Seville Townhomes, while Don Bennett will serve Granada and La Paz Homes in the same capacity.

Dollins, who has been a salesman for Seville since July of last year, has a total of 54 sales for a net dollar volume of \$1,713,980. Bennett, with a sales total of 48 homes, has a net dollar volume of \$1,521,531. Bennett has been in general sales for La Paz and Granada Homes since May of last year.

Seville Townhomes, which opened last September, range in price from \$24,300 to \$29,900. Granada and La Paz Homes combined cover a price range of \$33,495 to \$50,495.

The first 50 families have moved into Mission Viejo in Aurora, according to Chuck Carner, sales and marketing manager, Mission Viejo Company, Colorado.

Carner noted that a total of 175 purchase agreements for homes have been completed in the south-east Aurora community in only six months.

"We are right on schedule with our building and sales forecasts," Carner said, "despite the severe winter weather which has hampered construction somewhat."

Homes in Mission Viejo are available from \$24,300 to \$50,495. Single family homes are offered in two neighborhoods, La Paz and Granada. La Paz homes are priced from \$41,750 and Granada homes start at \$33,495. A preview showing is currently underway on a third neighborhood, Seville townhomes, starting at \$24,300.

The homes feature extensive use of heavy wood exterior beams and distinctive architecture. One-, two- and three-level homes are offered with two or three bathrooms, formal entryways, vaulted ceilings, and large

master bedroom suites.

A new \$750,000 recreation center with an indoor heated swimming pool, sauna, and jacuzzi, as well as exercise rooms for men and women, is nearing completion and will be ready for use in April, according to Carner.

A Cherry Creek Elementary School is also under construction and will be ready for classes in September.

Also nearing completion is a new city of Aurora Fire Station, which will be providing fire protection for the Mission Viejo area within a few weeks.

Mission Viejo is located at the intersection of Hampden and Chambers Roads in Aurora.

Clay Woods New Rec Director

The Mission Viejo Company recently announced the appointment of Clay Woods as Director of Recreation for the new Recreation Center in Aurora, Colorado.

Woods was previously the director of recreation at Mission Viejo's lakeside community Beach and Tennis Club at The Lakes, in Tempe, Arizona.

Woods, who was instrumental in implementing the design of the new Mission Viejo recreation center, will coordinate the selection of furnishings, promote general membership and supervise staff and recreational programs and activities for the community's families.

Woods, who has selected a Mission Viejo home in Aurora, will occupy his new residence upon its completion in late spring with his wife Claudia and their two-year-old son Matthew.

APRIL 1ST FUN DAY

The recreation staff at Mission Viejo, Colorado, is hosting its first annual April Fun Day, Sunday, April 1, in the model home complex area.

This is the first day homeowners can register for recreation center membership. The new recreation center, with a program of family oriented activities similar to other Mission Viejo communities, will be completed for use in the near future.

A full day of fun events are scheduled with an Easter egg hunt for children in the models, a Dixieland band concert, a pie eating contest, an arts and crafts hour for youngsters, and family

relay races — including egg relays, a three-legged race and various other competitive races geared for family participation.

Numerous prizes will be awarded throughout the day including trophies for individuals and for the most participative family.

The day's activities are open to the public as well as to Mission Viejo residents.



COMMUNITY CAPERS.....ARIZONA

Grand Opening for Island View Homes

A grand opening debut on April 7, 1973 will reveal the Mission Viejo Company's fifth neighborhood of new homes in The Lakes community.

Island View Homes, offering four models of single family dwellings, feature a number of excellent waterfront locations. The homes are available in both one- and two-story plans with three- and four-bedrooms and two baths. Prices start at \$33,995.

According to John Benton, Project Manager, Sales and Marketing, for the Mission Viejo Company at The Lakes, the Island View Homes have already achieved popularity among homebuyers.

"These homes are an elegant addition to The Lakes," Benton

said, "and we're looking forward to rapid sales success."

Among the custom extras that distinguish the homes are individualized exterior designs and such interior features as expansive "cathedral" ceilings, refrigerated air conditioning and imaginative floor plans for care-free living.

Benton extended an invitation to all residents to view the Island View Home models, decorated by Beverly Trupp, and open daily from 9:30 a.m. to dusk.

The Lakes development is a joint venture of Dahlberg Industries and El Paso Development Company, featuring custom lots and homes by the Mission Viejo Company.

Less Than 20 Lakeshore Villas Left

"There is little question why the Lakeshore Villa townhomes, located right on the lake, have gained so much interest and popularity," stated John Benton, project sales



and marketing manager at The Lakes. "With features such as private docks, open beam ceilings and ceramic tile entries, the homes are truly unique."

Benton added that less than twenty of the townhome units remain unsold. "These units," Benton added, "are the last of their kind to be made available at The Lakes." Priced from \$44,400 to \$61,400, they are available in one or two stories in four distinctive styles.

New Honors for Jack Magura

Jack Magura has been named salesman of the month for February, according to John Benton, project manager — sales and marketing — for the Mission Viejo Company. Magura's sales figures for the month of February totalled \$533,185.

In a double announcement, Magura was also named project sales manager for the Island View Homes, Lake Park Villas and Lakeshore Villas. Benton cited Magura's consistently high sales performance, his leadership qualities and his knowledge of the community in making the announcement.

Sanchez New Lakes Salesman

Juke Sanchez has been named as a new salesman for the Mission Viejo Company's Island View Homes, Lake Park Villas and Lakeshore Villas, at The Lakes in Tempe, according to John Benton, project manager—sales and marketing — for the firm.

"Sanchez's background in real estate, and his personal knowledge of Arizona, will be of great value to our company and our customers alike," stated Benton.

Arizona native Sanchez resides in Tempe with his wife, Florence, and four children: Steve, Stacey, Stanley and Allen.

Lyons is New Rec Director

The Lakes Community Association recently welcomed George Lyons who will serve as the recreation director of the new Lakes Beach and Tennis Club.

Lyons, who received his A.B. from San Diego State, has had 11 years experience in the recreation field. He served with the recreation department for the city of San Diego for eight years and the city and county recreation department in Denver. He has also been an assistant district executive with the Boy Scouts.

Lyons resides in Tempe with his wife Jean, an English teacher, and their 13-month-old son Christopher.